PROGRAM HIGHLIGHTS

- The Maturing Role of the General Counsel
- Abandoning the Billable Hour – A Risky Business?
- Managing the Growing Threat Posed by “Bad Clients”
- Perilous Litigation – The Growing Risks of Disaggregation
- Laterals as Toxic Assets
- Future Regulatory Changes – Blessing or Curse?

SPECIAL ROUNDTABLE
Impact of the Economic Crisis: Trends and Risks in the Emerging Law Firm Models

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Hear from attorneys involved in law firm risk management and network with your peers at a unique conference designed for law firm leaders. During a time of unprecedented change – and risk – for law firms, gain the insights and guidance you need to lower your firm’s risk by protecting its assets, attorneys, and reputation.

CONFERENCE CO-CHAIRS
James W. Jones
Chairman, The Hildebrandt Institute

Anthony E. Davis
Partner, Lawyering for the Profession® Practice Group, Hinshaw & Culbertson LLP

TOPICS INCLUDE
• Managing opportunities and risks in the current economy
• Critical regulatory changes and emerging issues
• The evolving role of the general counsel
• Risks of disaggregating litigation services
• Implications of abandoning the hourly fee
• Legal issues surrounding laterals

WHO SHOULD ATTEND?
• General Counsels at Law Firms
• Chief Human Resource Directors
• Chief Compliance Officers
• Human Resource Professionals
• Risk Management Partners

Wednesday, December 2, 2009
9 - 9:15 AM Introductory Remarks

9:15 - 10:45 AM Session 1
The Maturing Role of the General Counsel
In the decade since the formal role of general counsel emerged as a key management position in law firms, the role has continued to mature and the risk to law firms have changed dramatically. In this session, prominent legal scholar James W. Jones will lead a discussion of the current role, including the scope of the job, relationship to management, and the nature and importance of the risk management responsibilities.

MODERATOR
James W. Jones

SPEAKERS
Elizabeth Chambers
Professor of Law, New York Law School

Miranda K. Mandel
Partner, General Counsel, and Chief Operating Officer, Nixon, Gerber & Eisenberg LLP

Edward J. Zubkay
General Counsel, Baker & McKenzie

10:45 - 11:15 AM Break

11:15 AM - 12:45 PM Session 2
Abandoning the Billable Hour – A Risky Business?
The economic downturn has brought renewed interest in alternative pricing arrangements for legal services. This timely discussion delves into the risks implicated by the shift to alternative pricing, including the possible changes in the structure and composition of law firms, and the potential impact on lawyer motivation, evaluation, and compensation.

MODERATOR
James W. Jones

SPEAKERS
Blane Prescott
Senior Vice President, Hildebrandt

Karen Febeo
Director of Training, Goodwin Proctor LLP

12:45 - 2:15 PM Lunch and Presentations

Impact of the Economic Crisis: Trends and Risks in the Emerging Law Firm Models

SESSION 3
Managing the Growing Threat Posed by “Bad Clients”
It may be a truism that most claims against law firms arise from “bad clients,” but in economic distress, good clients can go “bad” surprisingly quickly. Long-time observers of the legal risk management scene and an experienced practice leader will look at the challenges of identifying, dealing with, and managing “bad clients” in today’s trying economic climate.

MODERATOR
Anthony E. Davis

SPEAKERS
Douglas Richmond, Esq.
Senior Vice President, Aon Global Professions Practice

Robert J. Kafin
General Counsel, Proskauer Rose LLP

Session 4
Perilous Litigation – The Growing Risks of Disaggregation
To control skyrocketing litigation costs, many clients now insist on disaggregating or “unbundling” litigation services, often using different firms to handle various phases of litigation. This poses growing risks to firms involved in these matters. In this session, see how a well-known litigation firm has addressed these problems and explore ethical and other issues in unbundling with a top ethics scholar.

MODERATOR
Mitt Ragan
Professor & Co-Director, Center for the Study of the Legal Profession

SPEAKER
Terry Conner
Managing Partner, Haynes & Boone, LLP

3:30 - 4 PM Break

Thursday, December 3, 2009
8 - 8:45 AM Breakfast Briefing
Sponsored by IntApp

8:45 - 9 AM Opening Remarks

9 - 10:30 AM Session 5
Lateral as Toxic Assets
Bringing laterals into a firm poses risks that are heightened during economic distress. A leading insurer and law firm risk management professionals examine ways to mitigate these ever-present dangers in your own firm, including increased due diligence required in a recession, special dangers posed by laterals from firms in economic trouble, and other concerns.

MODERATOR
Anthony E. Davis

SPEAKERS
Thomas L. Browne
General Counsel, Hinshaw & Culbertson LLP

David I. Greenberg
General Counsel, LeClairRyan

Timothy Rowan
Lawyers Professional Liability Underwriter, Beazley Group plc

10:30 - 11 AM Break

11 AM - 12:30 PM Session 6
Future Regulatory Changes – Blessing or Curse?
The adoption of the Legal Services Act in the UK is reshaping the UK legal market and demonstrating the potential of multi-jurisdictional practice in the U.S. and around the world. The adoption of the Legal Services Act is reshaping the UK legal market and demonstrating the potential of multi-jurisdictional practice in the U.S. and around the world. The adoption of the Legal Services Act is reshaping the UK legal market and demonstrating the potential of multi-jurisdictional practice in the U.S. and around the world. The adoption of the Legal Services Act is reshaping the UK legal market and demonstrating the potential of multi-jurisdictional practice in the U.S. and around the world.

MODERATOR
Anthony E. Davis

SPEAKERS
Stephen Denny
Global Markets Partner, Allen & Overy LLP

Philip H. Scaffer
General Counsel & Partner, Dechert LLP

Carol Fagan
Visiting Professor of Law, Executive Director - Center for the Study of the Legal Profession

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